



WESTPHAL'S AUXILIATOR.

• UNEXCELLED

For the Preservation of the Hair.

KEEPS the head cool, allays the itching and fever of the scalp, and strengthens the nerves. It will free the head from all dandruff immediately, is most refreshing, and leads the scalp to a healthy condition.

On account of its soothing action upon the nerves it is held in high esteem for relieving headaches.

Indorsed by the Leaders in Society, and meeting everywhere with the Greatest Success.

TRIAL SIZE:

5½ OUNCE, 50 CENTS.

LARGE SIZE:

12 OUNCE, \$1.00.

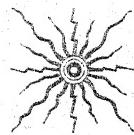
PAUL WESTPHAL,
323 West 38th Street,
NEW YORK.

EXACT CUT OF LARGE SIZE.

Illustrated Catalogue

and

Price List



Barbers' Supplies

and

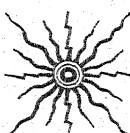
Barbers' Fixtures

Paul Westphal

323 West 38th Street

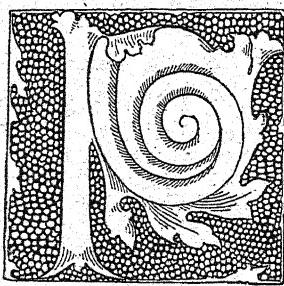
Near 8th Avenue

New York



PAUL WESTPHAL, NEW YORK.

HOW TO REACH OUR PLACE.



Parties arriving at Grand Central Depot, take 42d Street cars to 8th Avenue, and walk four blocks to 38th Street. We are half a block from 8th Avenue and one mile from Grand Central Depot.

Parties arriving at 34th Street Ferry from Long Island, take 34th Street cars to 8th Avenue, and walk four blocks to 38th Street. We are half a block from 8th Avenue, and one and one-half miles from 34th Street ferry.

Parties arriving at South Ferry or Hamilton Ferry from Brooklyn or Staten Island, take Broadway Cable Cars at the ferry, ride to 38th Street and walk from Broadway west two and one-half blocks. We are four miles away from these ferries.

All those arriving by the way of New Jersey ferries to New York City, take 10th Avenue cars to 38th Street, and walk east one and one-half blocks.

TERMS

AND

INSTRUCTIONS AS TO ORDERS AND SHIPPING.

Our Terms are strictly Cash.

On C. O. D. orders of \$5.00 and over, we pay the charges of collection and return of money.

All small orders should be accompanied by the **Cash**, which can be sent by Registered Letter, Draft, Postal Order or 2 cent Stamps, to save expense for collection, which are never less than 25 cents.

When parties order goods by Express, C.O.D., one-fourth of the amount must be remitted with the order, **and balance with charges will be collected by Express Company on delivery of goods.** It is, however, a much simpler and cheaper way to remit amount in full with the order.

Goods to far-off States and Territories must have money sent with order.

No charge for boxing or cartage.

Razors, Shears, Hones, Combs, Strrops, Brushes, or other similar small articles can be sent by mail to or from any part of the United States, or the Dominion of Canada. Fluids and Glass are not mailable.

The Rate of Postage is one cent (*prepaid*) for every ounce or fraction of an ounce, and the package must not exceed four pounds in weight.

Protection from Loss may be secured by the payment of an additional fee of ten cents for Registration.

~~Razors~~ Razors and Shears **must** be wrapped up carefully. The Shears points protected with caps, and Razors **must** be wound around with fine wire and put in a wooden or metal box, or otherwise protected, in order that they may not cut through and injure anything.

We always keep on hand a large stock of all kinds of Barbers' Fixtures, both new and second-hand: Mirror Cases, Mug Racks, Cup Cases, Children's Chairs, Washstands, Poles, Looking Glasses, etc.

OLD FIXTURES TAKEN IN EXCHANGE WHEN NEW FIXTURES ARE BOUGHT.

Our place is

No. 323 WEST 38th STREET,

Bet. 8th and 9th Avenues,

NEW YORK.

PAUL WESTPHAL, NEW YORK.

Height,
11 in.

No. 100. (FULL PINT SIZE.)
This bottle is made in two colors: WHITE and BLUE.
Metal stopper. Panel is decorated with ladies' busts.
Name is in gold letters.

Price, 50c. each.

ANY NAME DESIRED CAN BE HAD ON ANY OF THESE BOTTLES.

ALWAYS STATE WHAT NUMBER AND COLOR BOTTLE YOU WANT.

Height,
11 in.

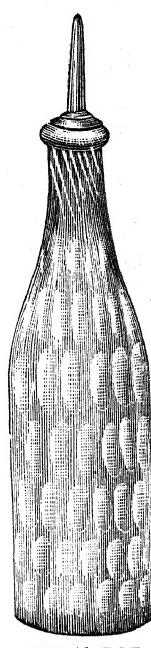
No. 92. BOTTLES ARE MADE IN FOLLOWING COLORS:

WHITE, BLUE, OLIVE GREEN AND AMBER.

Stoppers are white porcelain. Name is in gold letters on white ground ornamented with Bright and Embossed Gold. Makes very ornamental bottle. Price, 40c. each.

Height
11 in.

No. 82.



POLKA DOT.

Colors, blue, amber and white.

Price, 40c. each.



CRYSTAL, RUBY & BLUE.

Richly cut; holds 14 ounces.
Price, 75c. each.TAPER.
 $\frac{1}{4}$ pint, . . . 25c.

SPONGE BOWLS.

To match Bottles. 15c., 25c., 35c. and 50c.

We carry a large assortment of Imported Bottles and Bowls, ranging in price from 50c. to \$1.00, and are constantly adding new designs.

No. 80.
HALF PINT
WITCH HAZEL.
Bottle, 25c.

BOTTLE TUBES.
Nickel Plated,
Each, 5c.
Silver Plated,
Each, 15c.

GLASS POMADE
JARS.
Contents, $\frac{1}{4}$ lb.
Each, 20c.

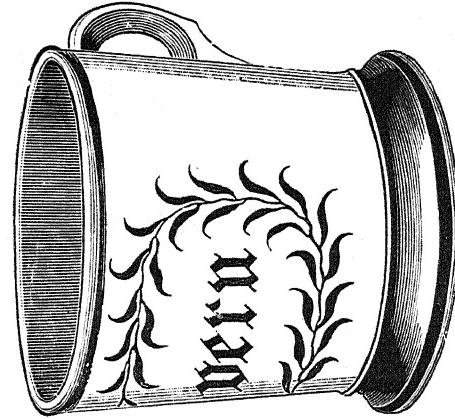


SHAVING-PAPER VASE.

Made expressly for Barbers. Heavy Alabaster Glass,
beautifully decorated; height, 7 in., diameter, 6 in.
Price, \$1.00.



No. 4. Flowered.



No. 3. Wreath.



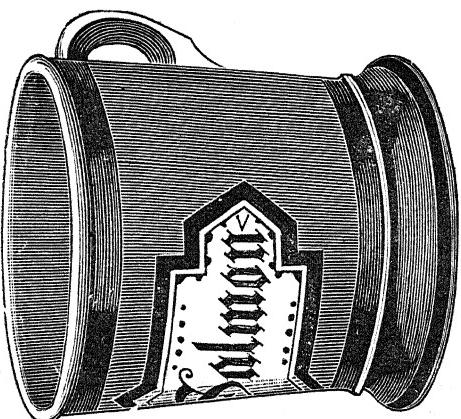
No. 2. Heavy Gold Band.



No. 1. Plain.



No. 8. Scroll, with Ribbon.



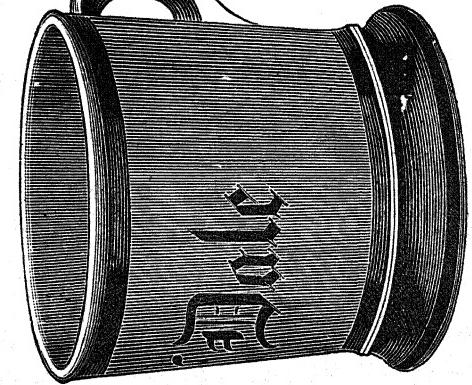
No. 7. Any Color, Square Shield,
Gold top and foot.



No. 6. Fancy, any Color, Shield.



No. 5. In any Color with Bouquet.



No. 9. All Colored, Gold top and foot.



No. 10. Half Band, any Color.



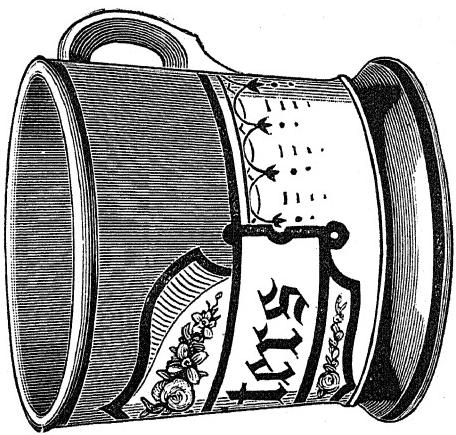
No. 11. Half Band, any Color, with Design, Gold foot.



No. 12. Bird on one side and Butterfly on the other, Gold foot.



No. 13. Extra Fancy, pearl green, Gold foot.



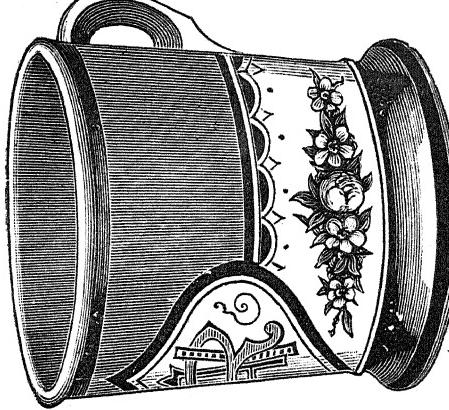
No. 14. New Device, with Shield, any Color.



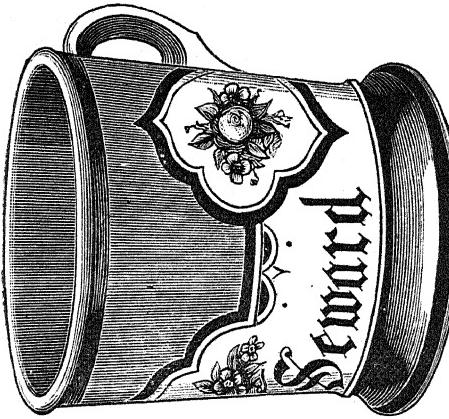
No. 15. Scroll Design, White Letters on Black Ground, Gold foot.



No. 16. Shield, with American Eagle, Gold foot.



No. 18. Fancy, Colored and Flowered.



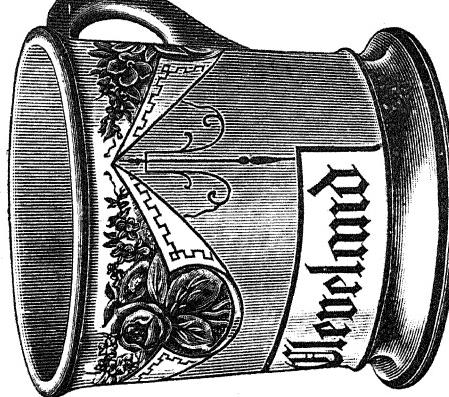
No. 19. Colored Top, with Bouquet and Gold foot.



No. 17. Gold Band, with Flower Wreath and Gold foot.



No. 21. Card Mug, flower Decoration, with Colored Background and Gold foot.



No. 20. New Device Monogram, Colored top.



No. 23. Broad, Colored band, with bunch of Pansies and Gold foot.

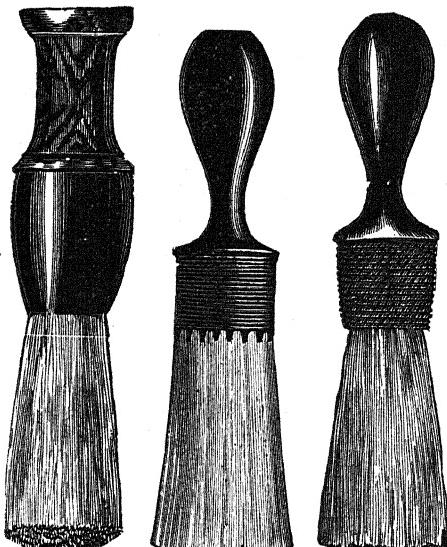


No. 22. Colored Background, with Flower Decoration and Gold foot.



No. 21. Card Mug, flower Decoration, with Colored Background and Gold foot.

Best French China Mugs only used for Decorating. All Orders Executed with Promptness and Dispatch. We can also make Styles from any other Catalogues at Reasonable Prices.
When ordering be sure that the names are spelled correctly, otherwise we will not be responsible for errors. Write the names in a full, round hand, or in capital letters, thus: PAUL WESTPHAL.
Numbers, Names, Monograms, Society or Trade Emblems done in the most artistic manner and at low rates. If mugs are colored always state what color you want.
FOR PRICE LIST SEE PAGE 26.



No. 150.

Nos. 9 and 7.

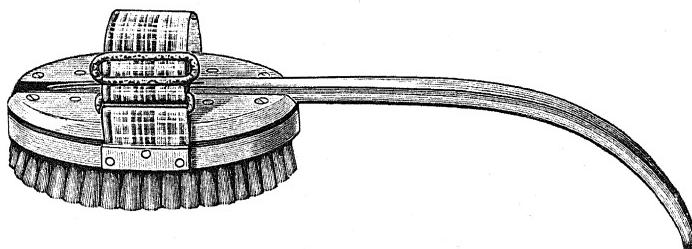
No. 44.

LATHER BRUSHES.

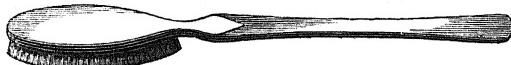
	Per Doz.
No. 610. Badger hair, white bone handle.....	\$6.00
" 1. Boxwood handle, horn ferrule, bristles.....	3.00
" 2. " " " " "	4.00
" 3. " " " " "	4.75
" 150. Rosewood " " " large.....	3.00
" 9. Twine Bound, Boston Brush, large.....	2.25
" 7. " " " smaller.....	1.50
" 43. Wire Bound, will not rust.....	1.50
" 44. " " " "	1.80

NAIL BRUSHES.

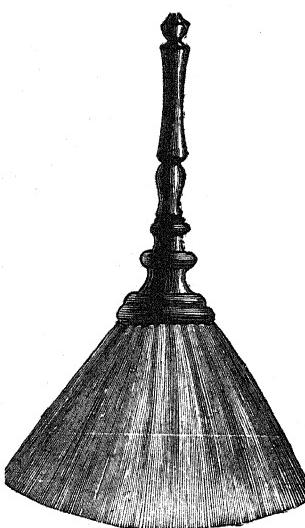
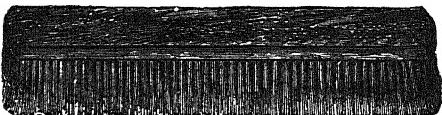
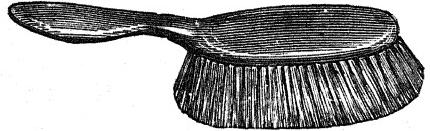
Nail Brushes, Ordinary.....	each, \$.15
" Medium.....	" .25
" Solid Back, imported, all bristles.....	" .40
" Leather Back, " " "	" .65

BATH BRUSHES.

Curved Handle Bath Brush each, \$1.00



Straight Handle Bath Brush each, \$.75

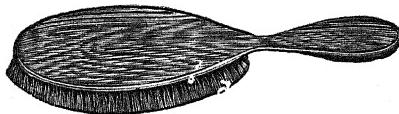
Horse Hair, drawn in with wire, each, \$.50
Metal, Nickel Plated..... " 1.00**CLOTH BRUSHES.**Cloth Brushes each, 75c. to \$1.25
Hat Brushes, very fine, Rosewood back..... each, .50**FACE BRUSHES.**White Bone Handles, solid back, soft
hair..... each, \$.40

Solid Back, white bristles, 6 inches long..... each, \$.35

MUSTACHE BRUSHES.

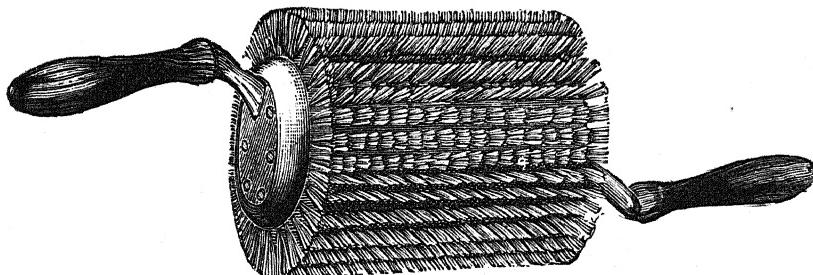
Winterthur Library RBR TT979 W52 T.C.

HAIR BRUSHES.



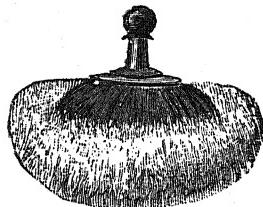
		Per Dozen.	Each.
No. 5.	Large Brush, extra stiff, Rosewood handle.....	\$11.50	\$1.00
" 7.	" very stiff, "	10.50	.90
" 139.	Medium Size, Rosewood handle.....	8.00	.70
" 3.	" Good Shop Brush.....	7.00	.60
" 539.	Large, Heavy Brush.....	9.00	.75
" 36.	Yellow Bristles.....	9.00	.75
" 36.	White Bristles.....	10.50	.90

ROTARY HAIR BRUSH.



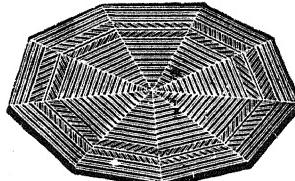
Price, \$4.00

Powder Puffs.

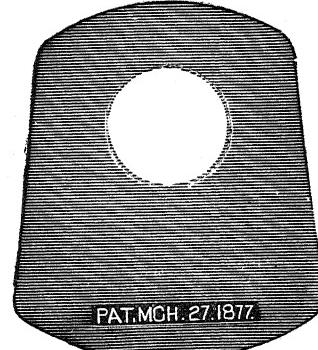


Each, 20c., 25c., 30c.

Rubber Bottle Mat.

For Mugs or Bottles. A very useful article.
Price, each, 15 cents.

RUBBER BIB.

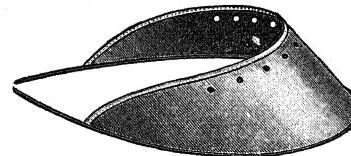


PAT. MCH. 27. 1877.

To be worn around the neck during haircutting and shampooing.

Hemmed edge. Price, each, 25c.

Eye Shade.



Price, each, 15c.

Powder Stands.

Silvered Glass.
Each, 25c.

EYE PROTECTOR

PATENTED AUGUST 14, 1888.

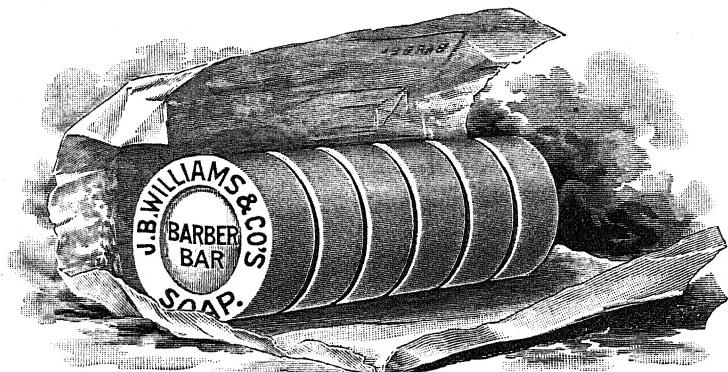
Its use effectually protects the eye and outer folds of the eyelids from sharp, irritating clippings, when the beard or moustache is being trimmed.

SMITH BROTHERS,
PROPRIETORS,
BOSTON, MASS.



Put up in handsome boxes. \$2.75 per dozen, or 25c. each.

BARBERS' SOAPS.



Williams' Barbers' Bar Soap, per pound.....	\$.30
Per box of 10 bars, round or square.....	2.70
Robertson's Round Barbers' Soap, per bar.....	.25
5 bars.....	1.00
Box of 10 bars.....	2.00

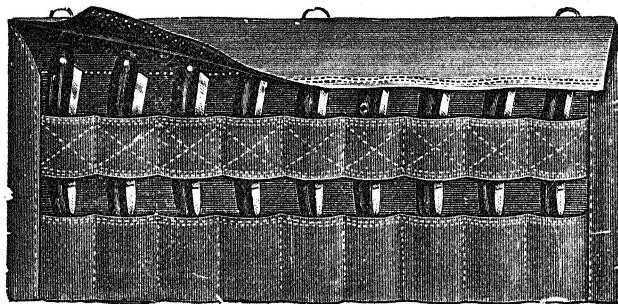


Schmidt's Shaving Soap, Per box of
10 bars, round or square..... \$1.80
Per single bar20

In ordering Barbers' Bar Soap, please always
state whether round or square bars
are wanted,

Westphal's Barbers' Soap, long square
bars, weighing $1\frac{1}{2}$ lbs..... each \$.25
Five bars..... 1.00

RAZOR CASE.



No. 721, Genuine calf Skin, 6 loops.....	\$1.00
" " " " 9 loops.....	1.25
" " " " 12 loops.....	1.50



UNIVERSAL ASTRINGENT PENCIL.

UNEXCELLED FOR Cuts, Fever Blisters or Ulcers of the Skin, etc. More
healing and efficacious than alum or similar substances in common use.
POSITIVELY will not stain or irritate the most sensitive skin.

DIRECTIONS - Moisten the end slightly with water and apply.

FOR SALE BY Dealers in Barbers' supplies & Druggists generally.

Manufactured by the Warren Manufacturing Co.
Merchantville, N.J.

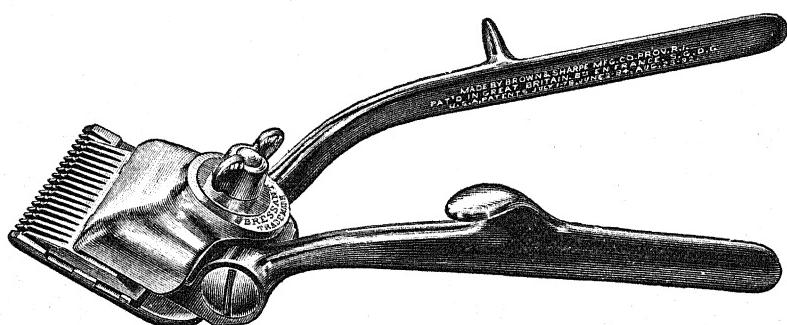
Checks bleeding instantaneously.

Per dozen, 60c.

CLIPPERS.

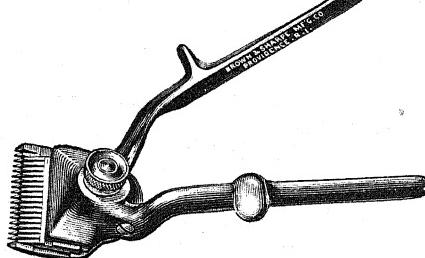
"BRESSANT" CLIPPER.

BROWN & SHARPE'S LATEST PATENT.



No. 0, to cut about equal to shaving	\$3.00
No. 1, to cut $\frac{1}{8}$ in. long.....	3.00
No. 2, to cut $\frac{1}{4}$ in. long.....	3.50

Brown & Sharpe Improved Clippers.



No. 0, to cut the hair equal to shaving.....	\$3.00
No. 00, to cut the hair equal to shaving, but narrower than No. 0.....	3.00
No. 1, to cut the hair $\frac{1}{8}$ in. long.....	3.00
No. 2, to cut the hair $\frac{1}{4}$ in. long.....	3.50
Springs for Improved Clipper, per doz.	80c.

Winterthur Library RBR TT979 W52 T.C.



THESE CLIPPERS HAVE BEEN
MOST THOROUGHLY TESTED.

"PERFECTION" CLIPPER.

No. 0. To cut equal to shaving	each, \$3.00
1. To cut one-eighth inch long.....	" 3 00
Priest's Attachable Combs, No. 0 and No. 1, enabling the user to cut two additional lengths.....	" .50

The "Perfection" Clipper represents the result of years of study and experience, and as put in market must be found to fill a long felt want, and inevitably become the "Standard" as a Clipper for barbers' use. Made of a secret combination of metals, they have been most thoroughly tested and found to be strong and durable, and at the same time to be less than one-half the weight of the best Clippers in market at present time.

They are simple beyond any other, and no effort is needed to clean and keep them properly oiled and ready for use, as any one, no matter how inexperienced, can (without tools), take them apart and clean and put them together again in a very few seconds. The springs are practically indestructible, powerful, yet the simplest and most elastic known. They can be removed and re-inserted instantly.

ALL PARTS ARE INTERCHANGEABLE AND NOT SUBJECT TO CHANGE.



No. 00.

"Shaver" Clipper.

A light, neat, beautifully finished Clipper. Possesses all of the "Perfection" Clippers' points of excellence. Cuts closer to the skin than any other Clipper in market. Price, \$3.00.

Grinding of Clippers.....\$.50

ALL CLIPPERS WARRANTED AND
DELIVERED TO ANY PART OF THE
UNITED STATES ON RECEIPT OF
PRICE.

WE ALSO FURNISH ALL STYLES
OF CLIPPER SPRINGS AND REPAIRS.

RUBBER HOSE.

FOR SHAMPOO SPRINKLER.

Per foot.....\$.10

SHAMPOO SPRINKLER.

NICKEL PLATED.

Each.....\$.25

RAZORS.

We keep on hand the following brands in all sizes:

CERBERUS, a special brand of ours, each, \$1.25	Tonsorial Gem.....each, \$1.00
Reynolds " 1.00	Wade & Butcher..... " 1.00
Johnston " 1.00	One dozen Cerberus Razors..... 14.00
Wostenholm " 1.00	Half " " " 7.00
Bengall..... " 1.00	Quarter " " " 3.50
Sellers " 1.00	One " all other brands..... 11.00
Stoll " 1.00	Half " " " 5.50

We will make one exchange for any razor not found satisfactory, if sent to us free of charge in good order.

Razors are mailable if securely bound with wire so the blade cannot open, but the best way is to send by express; if you wish us to send them back by mail, please send five cents extra for each razor.

PRICES FOR GRINDING.

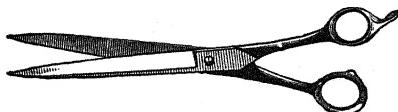
Razors ground plain.....each, \$.20	Razors full concavedeach, \$.40
" reground " .30	Razor Handles, black or shell " .25
" half concaved " .30	" " ivory " .75

HONES.

Water hones, best quality, including rubber, 8 inches each, \$1.00	Rubberseach, \$.15
Water hones, best quality, including rubber, 9 inches each, 1.25	Oil hones, best quality, 6 inches.... " 1.00 " " " 7 inches.... " 2.00 " " " 8 inches.... " 3.00
Water hones, best quality, including rubber, 10 inches each, 1.50	" " " 9 inches.... " 4.00

We will make one exchange if hone is sent back to us free of charge in good order.

BARBERS' SHEARS.



Each.	Each.
8 inch Solid Steel, imported, gold plated handles.....\$ 1.30	8½ inch Solid Steel, imported.....\$ 1.15
8½ inch Solid Steel, imported, gold plated handles..... 1.40	9 " " " " 1.25
9 inch Solid Steel, imported, gold plated handles..... 1.50	8 " Black Handles75
8 inch Solid Steel, imported..... 1.00	8½ " "85
	9 " " 1.00
	New Screws in Shears..... .10
	Shears Ground..... .20

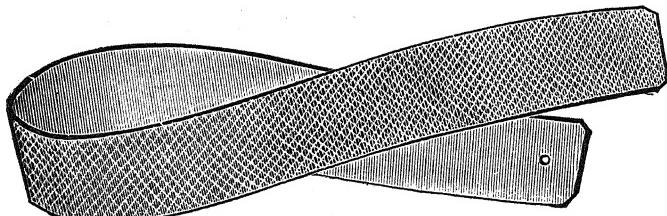
COMBS.

Per Dozen.	Each.
No. 1. Taper Dressing, highly finished...\$2.00	No. 6. Narrow hair cutting.....\$.25
" 2. " " 1.75	" 7. All fine teeth hair cutting..... .20
" 3. Straight " 1.75	" 8. Clipping Comb, with handle..... .20
" 4. Common 1.20	" 9. Dye Combs10
" 5. Wide hair cutting.....each .30	" 10. Ladies' hair dressing.... 35c. and .50

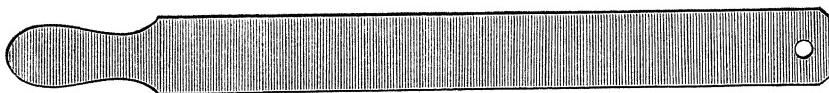
SPONGES.

Turkish Sponges, Cup size, No. 1....each \$.15	Bath Sponges, best quality, large.....each \$.75
" " "per doz. 1.50	" " " medium..... .60
" " " No. 2, smaller.each .10	" " " small45
" " "per doz. 1.00	Sheepswool Sponges, large size, each 25c. to .75

RAZOR STROPS.



Genuine Russian Leather, ready for use, A 1. \$1.00
Second quality..... .75

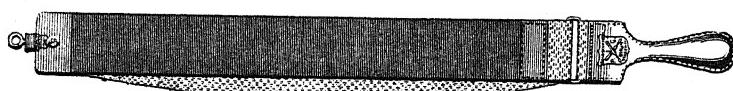


Horse Hide Strops, ready for use..... each \$. 50



Hose Strop, finished..... \$.50
Canvas Strops, from..... 20c. to .85

COMBINATION SWING STROPS WITH SWIVEL.



Genuine Russia Leather and Linen Hose..... \$1.50
Horse Hide and Linen Hose..... 1.00

IRON FRAME HAND STROPS FOR PRIVATE USE.



Russia Leather on both sides..... \$1.00
Russia Leather and Canvas..... .75

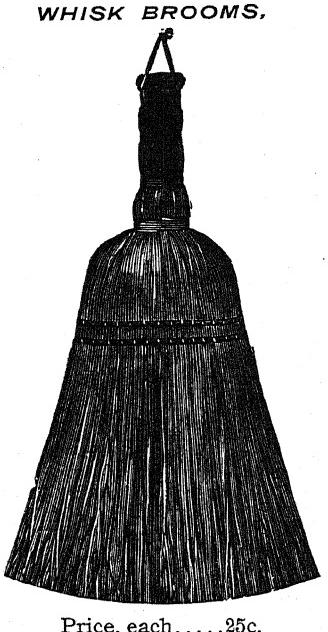
BARBERS' HAND STROPS.

Russia Leather on one side and Linen Hose on the other,
finished ready for use.

11 inches long.....	\$1.00
10 " "	.95
9 " "	.90
8 " "	.85
7 " " very handy for satchel.....	.75

COMBINATION STROP HOLDER.

Each, 10c.



Price, each....25c.

Winterthur Library RBR TT979 W52 T.C.

BAY RUM.

Domestic Bay Rum.....	per gallon, \$1.60
" extra strong and fine flavor.....	" 2.00
Imported ".....	" 2.25

WESTPHAL'S BAY RUM ESSENCE.

FOR MAKING CLEAR BAY RUM INSTANTANEOUSLY.

Per pint.....	\$2.00	Per half pint.....	\$1.00
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DIRECTIONS FOR USE.

Take half-gallon each of water and alcohol and mix, then add quarter-pint of Bay Rum Essence, and it is ready for use.

95 PER CENT. REFINED ALCOHOL.

Present price per gallon.....	\$2.75
Cans charged extra.	

FRENCH SPIRITS.

Per gallon.....	\$1.50
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HAIR OIL.

Hair Oil, good quality, red.....	per gallon, \$1.60
" yellow.....	" 1.60
" extra fine perfumed, yellow.....	" 2.40
" imported, made from oil of sweet almonds.....	" 4.00

HAIR TONIC.

Hair Tonic, quinine, color ruby.....	per gallon, \$3.00
" highly perfumed, color green.....	" 2.00

SEA FOAM SHAMPOO.

First quality.....	per quart, \$.55
".....	" pint, .30
Second quality.....	" " .25

WITCH HAZEL.

Per gallon.....	\$1.00
" half-gallon.....	.50
" quart.....	.25

Warranted to contain 15% of Alcohol, and will never become sour.



Imported Bay Rum in bottles five to the gallon.

Price per dozen \$8.00

WESTPHAL'S HEADACHE LOTION.

AN EXCELLENT REMEDY FOR NERVOUS AND CUTANEOUS HEADACHE.

Price per dozen eight ounce bottles..... \$3.00

Winterthur Library RBR TT979 W52 T.C.

WESTPHAL'S AUXILIATOR

FOR THE PRESERVATION OF THE HAIR.

Universally Admired and Used Everywhere with the Greatest Success.

These are a few of the many Testimonials which we are constantly receiving:



PAUL WESTPHAL,
New York.

CADILLAC, Mich., May 3d, 1892.

DEAR SIR:—I hand you draft for one (1) dollar, for which please send me one large bottle of "Auxiliator." I purchased a small bottle of you several months ago and am well pleased with it. It is the only thing I have found that keeps my head free from dandruff.

Yours respectfully,
C. E. RUSSELL.

No. 59 Elm Street,
WORCESTER, Mass., October 24, 1892.

Mr. PAUL WESTPHAL.

DEAR SIR:—I would thank you for informing me in your letter of the 22d inst. that your excellent hair preparation, "Auxiliator," was now obtainable at a druggist here.

Respectfully yours,
MRS. H. C. JOHNSON.

Mr. PAUL WESTPHAL, NEW YORK, September 14, 1892.
323 West 38th St., City.

DEAR SIR:—Enclosed please find \$1.00 in cash for which please send to me by return one 12 oz. bottle of your "Auxiliator" for the hair. I think it is excellent.

Yours truly,
ROBERT A. KNORRE,
1135 Lexington Ave.,
Cor. 79th St.

332 Indiana Avenue,
WASHINGTON, D. C., August 17, 1892.

P. WESTPHAL, Esq.

DEAR SIR:—I enclose \$1.00 for two bottles of your "Auxiliator." Please send early per express. I have used one bottle, which cooled the scalp and killed dandruff. I am pleased with it.

Very respectfully yours, &c.,
JAMES E. UNDERHILL.

DEAR SIR:—I am using your "Auxiliator" with great benefit. I shall be going to the country for the summer next month and wish to take a full summer supply. Please reply, giving me full particulars,

And oblige,
MRS. CHARLES MACDONALD,
247 Fifth Ave., City.
March 13th.

A beautiful sign, lithographed in nine colors, size 24 x 30, oak frame and glass, showing a scene where a little girl puts the Auxiliator on her doll's head and the mother rushing into the room in surprise, will be sent with first order if requested to do so. We also have a variety of other signs of smaller sizes which we send with first order.

Auxiliator is not sold in dry goods stores for cost like many other preparations.

Our sales are now averaging 36,000 bottles a year.

Price per dozen, large size, 12 ounce bottle.....	\$6.00
" small or trial size, 5½ ounces.....	3.00

Winterthur Library RBR TT979 W52 T.C.

FRENCH PREPARATIONS.



EAU DE QUININE. CUT NATURAL SIZE.
Price per dozen, \$4.80.



**EXTRAIT VÉGÉTAL TOILET WATER.
IN SIX DIFFERENT ODORS.**

CUT NATURAL SIZE.

LILAS DE PERSE, an exquisite novelty, producing the strong and sweet odor of the Lilac. Moss Rose, the natural odor of the flower. NEW MOWN HAY, powerful and sweet. WOOD VIOLET, mild and refined. OPOPONAX, a peculiar and sweet odor of Sicilian origin. YLANG YLANG, a rich and spicy odor of great fragrance.

Price, per dozen, \$4.20.



LAVENDER WATER.

No. 1, Extra Fine, per gallon.....	\$6.00
" " " quart.....	1.50
" " " pint.....	.75
Bottles holding 3 to the pint, per dozen.....	4.00
No. 2, Very Fine, per gallon.....	3.00
" " " quart.....	.80
" " " pint.....	.45
Bottles holding 3 to the pint, per dozen.....	3.00

EAU DE COLOGNE.

OF FINE FLOWERY ODOR.

Per gallon.....	\$4.00
" " " quart.....	1.00
" " " pint.....	.50

FLORIDA WATER.

Per gallon.....	\$4.00
8 oz. bottles.....	per dozen, 4.00
" ".....	each, .35
4 oz. bottles.....	per dozen, 2.25
" ".....	each, .20

GLOSSOLINE.

PETROLEUM JELLY POMADE.

LIGHT YELLOW.

Highly perfumed.....	per pound, \$.20
" ".....	.5 pounds, .75
Not perfumed.....	per pound, .20
" ".....	.5 pounds, .65
1/4 lb. tin boxes, perfumed..	per dozen, 1.00
4 oz. bottles, perfumed.....	per dozen, 1.50

White Glossoline, 5c. extra
per pound.



Westphal's Metropolitan Egg Shampoo Cream.



THE BEST IN THE WORLD.
NEVER GETS HARD.

PRICES.

1 lb. Screw Cap Jars, each.....	\$.50
$\frac{1}{2}$ " " " "30
$\frac{1}{4}$ " " " "20
$\frac{1}{4}$ " " " per dozen..	2.00
$\frac{1}{4}$ " " " $\frac{1}{2}$ dozen..	.50
4 oz. Bottle in a box, per dozen..	2.00

WE HAVE CARDBOARD SIGNS, 7x12 INCHES, PRINTED IN RED LETTERS, WHICH WE WILL SEND IF REQUESTED TO DO SO.

LAVANDINE.

IMPROVED.

AN ELEGANT PREPARATION FOR THE FACE,

Keeping the Skin Cool, Soft and Smooth.

FOR GENTLEMEN'S USE AFTER SHAVING,
IT IS INVALUABLE.

PRICE.

4 oz. Bottles, per dozen.....	\$3.00
" " each.....	.25



Winterthur Library RBR TT979 W52 T.C.

BRILLANTINE.

NO. 1.

CUT NATURAL SIZE.
ROUND BOTTLE.

NO. 2.

CUT NATURAL SIZE.
HEXAGON BOTTLE.

IMPORTED BRILLANTINE.

E. LOUVAIN & FILS.

No. 1.	Per dozen.....	\$2.60
"	$\frac{1}{4}$ dozen65
"	Each.....	.25
No. 2.	Per dozen.....	1.80
"	Each.....	.15

There are six different odors of both the No. 1 and No. 2 Brillantine: Violet, Jockey Club, White Rose, Ylang Ylang, Lilac, New Mown Hay. The contents of both bottles is the same, containing about 2 ounces.

WESTPHAL'S BRILLANTINE.

Put up in 4 and 8 Ounce Bottles, all odors,
equal to any imported.

Price per 8 ounce bottle.....	\$.60
" " 4 " "30

WILL NOT TURN RANCID.



Amoline or

Pimple Wash.

A sure cure for obstinate Skin Diseases, Chafing, Eczema, Eruptions, Sunburn, Scalp Diseases, Frosted Feet, Chilblains, Chapped Hands, Rough Face, Pimples, Freckles, Itch, Ringworm, Rash, etc.

3 oz. Bottles, per dozen	\$2.50
" " $\frac{1}{4}$ dozen.....	.65

Winterthur Library RBR TT979 W52 T.C.

HAIR COLOR RESTORERS.



CUT NATURAL SIZE.
This is Our Best Hair Color Restorer.
Put up in an Opal blue bottle containing 8 ounces.
Price, per dozen, \$6.00; single bottle, 50 cts.
RED AND BLACK LABEL.



CUT NATURAL SIZE.
This is also a Good Hair Renewer.
Put up in a common bottle, the label completely covering the glass.
Bottle contains 6 ounces.
Price, per dozen, \$4.00; single bottle, 35 cts.
YELLOW LABEL.

HAIR DYES.



WESTPHAL'S MAGIC COLORIS.

For changing Grey or Red Hair to a natural
Brown or Black.

FULL DIRECTIONS WITH EACH BOTTLE.

Price, per dozen, \$5.00. Per bottle, 45 cents.

WESTPHAL'S HAIR DYE

TWO BOTTLES IN A BOX; NOS. 1 AND 2.

BLACK OR BROWN.

Will dye the hair or beard instantaneously. It is easily removed from the skin with water.

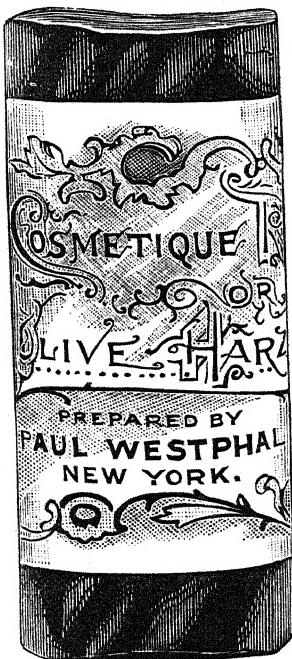
FULL DIRECTIONS WITH EACH SET.

Price, per dozen, \$5.00; per set, 45 cents.

WHEN ORDERING STATE WHETHER BLACK or BROWN IS WANTED.

Winterthur Library RBR TT979 W52 T.C.

COSMETIQUES.



Harzpomade No. 1, same size as cut, cream color, wrapped in colored foil.

Price per dozen.....\$1.00
" each..... .10



Westphal's Unsurpassed, assorted odors, small, same size as cut.....per dozen, \$.60
Large size..... " 1.20
A White Cosmetique of beautiful odors, which can never become rancid.



E. Louvain & Fils Cosmetiques, small, same size as cut, per dozen.....\$.90
Large size, per dozen..... 1.75
A strictly first-class article.

ITALIAN COSMETIQUE.
Large size.....per dozen, \$2.00
Small " " 1.00

TOILET POWDER.

ALL ODORS.

In pound boxes.....per pound, \$.30
In six ounce boxes15



LUMP MAGNESIA.

Two ounce blocks.....per block, \$.05
" "per dozen blocks, .50

POMADE HONGROISE.

Imported, one ounce glass stoppered bottles.....per dozen, \$3.50
" half ounce plain bottle..... " 2.00
Domestic, our own make..... " 1.20

Harzpomade No. 2, yellow.
Price per dozen.....\$.60

TOILET EXTRACTS.



We make these goods in the following odors:

VIOLET.

WHITE ROSE.

OPOPOONAX.

LILY OF THE VALLEY.

JOCKEY CLUB.

YLANG YLANG.

NEW MOWN HAY.

FARINA.

HELIOTROPE.

LILAC BLOSSOMS.

MILLEFLEURS.

LAVENDER.

PRICES:

Per Dozen, \$5.00. Single bottle, 45 cents.

These are handsome goods, each bottle containing four ounces, and sell readily for 75 cents, leaving you a good profit.

THE MURRAY HILL FLAVOR.

USED FOR PERFUMING WATER, ETC.

One ounce of this flavor will perfume a gallon of water, and give it a milky appearance.

Price per ounce, 10 cents. Per 8 ounce bottle, 75 cents.

Winterthur Library RBR TT979 W52 T.C.

QUADRUPLE ESSENCES

FOR THE HANDKERCHIEF.

HIGHLY CONCENTRATED.

JOCKEY CLUB.

WHITE ROSE.

HELIOTROPE.

YLANG YLANG.

VIOLET.

LILAC.

NEW MOWN HAY.

OPOPONAX.

LILY OF THE VALLEY.

MUSK.



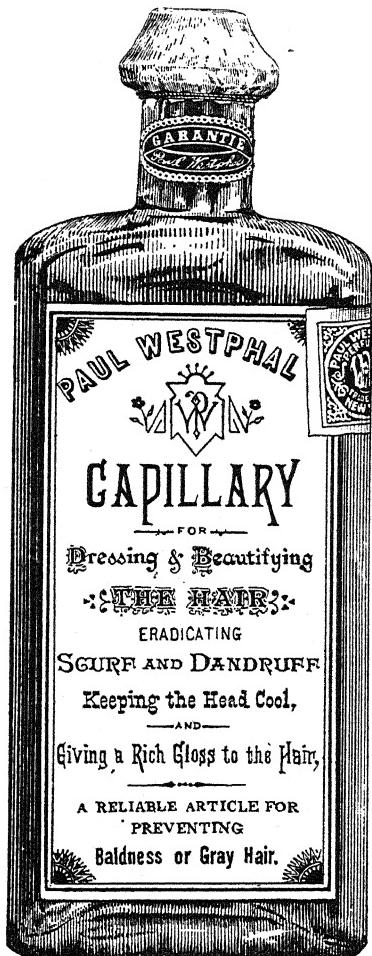
FAC SIMILE OF 2 OUNCE BOTTLE.

They are unequalled for their Delicacy of Odor, Permanency, Pungency and Elegance.

PRICES:

In Glass Stoppered Bottles.....	per pint, \$3.50	Musk.....	per pint, \$5.00
" " "	per $\frac{1}{2}$ pint, 1.75	" " "	Assorted Odors, 1 oz. bottles, glass stoppered, per doz. 4.00
" " "	per $\frac{1}{4}$ pint, 1.00	" " "	2 oz. " " " " 7.00
Violet.....	per pint, \$4.00	" " "	per oz., plain bottle..... .25

WESTPHAL'S CAPILLARY



**FOR DRESSING AND
BEAUTIFYING THE HAIR.**



Prevents Hair from Falling Out

AND

REMOVES DANDRUFF.



PRICES:

Per dozen, large size (16 oz.).....	\$5.00
" small " (8 oz.).....	3.00

COPPER KETTLES.

Largest size, diameter 10½ inch, contents 5 gallons.....	\$4.80
" " " " nickel plated.....	6.00
2d " " " 9½ " contents 4 gallons.....	4.20
" " " " nickel plated.....	5.40
3d " " " 8½ " contents 3 gallons.....	3.60
" " " " nickel plated.....	4.80
Smallest " " " 7½ " contents 2 gallons.....	3.00
" " " " nickel plated.....	4.00

Winterthur Library RBR TT979 W52 T.C.

Castile Soap.

MOTTLED OR WHITE.

Price, per bar.....\$.35

Toilet Soap.

Price, per dozen cakes.....\$.50 and \$.60

Travelers' Shaving Stick.

J. B. WILLIAMS CO.

Per dozen.....\$9.00

Vaseline Camphor Ice.

PUT UP IN METAL BOXES.

Price, per dozen.....\$1.20

Shaving Cream.

Bazin's Shaving Cream, per dozen.....\$2.40

Steel Tweezers.

FINELY POLISHED.

Each.....\$.25

Atomizers.

Price, each.....\$.75 and \$1.00

ESSENTIAL OILS.

Oil of Bay, imported.....	per ounce, \$.60
" " domestic	" .40
" Bergamot.....	" .30
" Lemon.....	" .25
" Orange.....	" .25
" Cassia	" .10
" Citronella.....	" .10
" Cloves.....	" .25

Oil of Lavender Flowers, No. 1.....	per ounce, \$.30
" Rose Geranium, Finest.....	" 1.00
" " " No. 2.....	" .50
" Almonds, bitter.....	" .50
" " artificial.....	" .10
" Lilac	" 1.00
" Wintergreen.....	" .25
" Rose.....	" 8.00
" Ylang Ylang.....	" 6.00

SUNDRIES.

Castor Oil, best quality.....	per gallon, \$2.00
Olive Salad Oil.....	" 3.00
Glycerine, Chemically Pure.....	per pound, .30
Salts of Tartar.....	" .30
Aqua Ammonia, Concentrated, 26°..	" .25

Coloring, Red or Yellow.....	per ounce, \$.05
Mixed Oil, for Perfuming Pomade or Oil,	" .40
Mixed Oil, for Perfuming Hair Tonic,	" .50
Floor Oil, odorless.	per gallon, .75
Filter Papers, extra heavy, 18 inch, folded, each,	.03

**PRICES OF
DECORATED SHAVING MUGS,
TO BARBERS ONLY.**

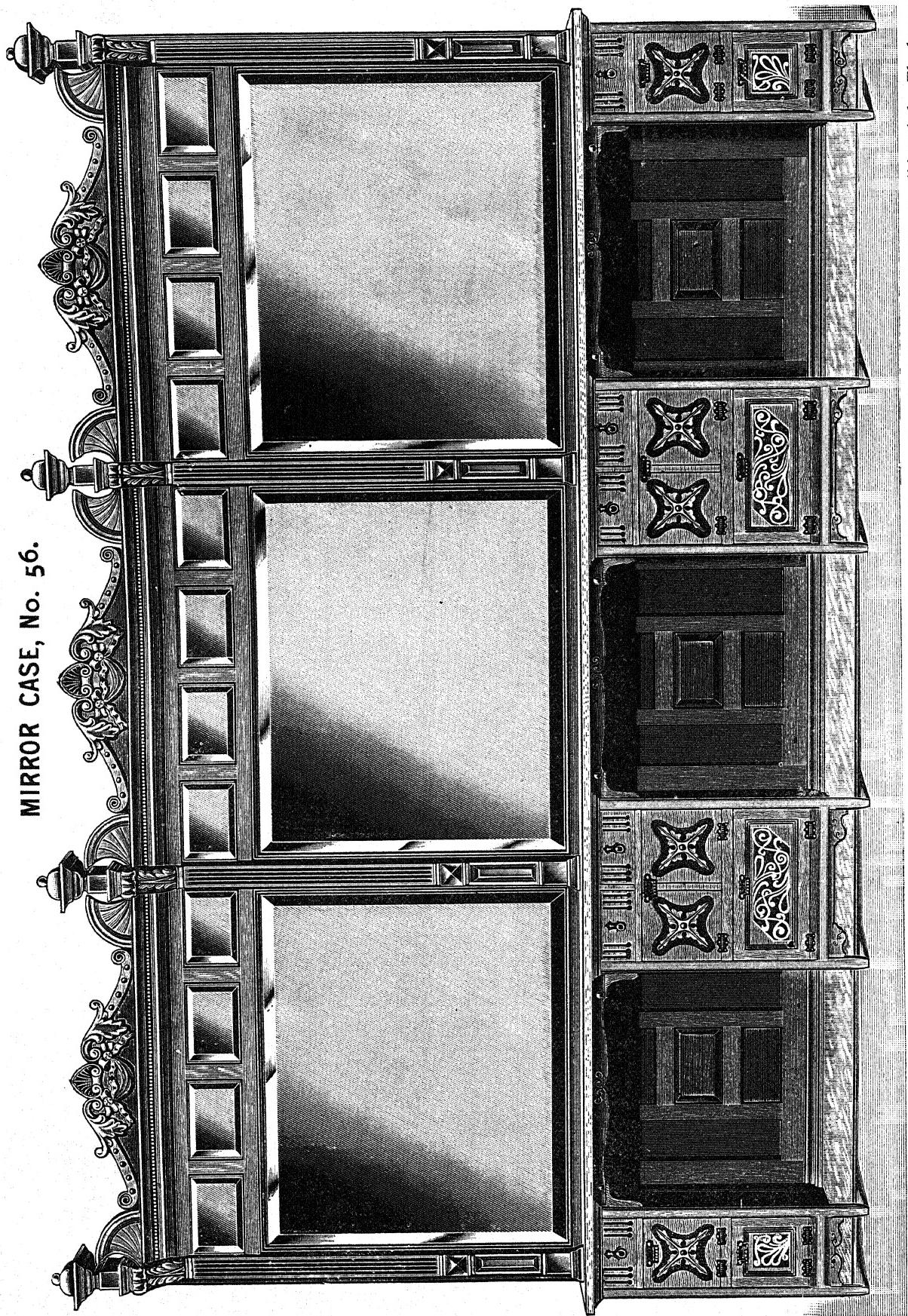
	Each.
No. 1. Plain, gold stroke and gold lines.....	\$.50
2. " " " " band.....	.60
3. Wreath and gold lines.....	.60
4. Bouquet " "75
5. Colored, with bouquets.....	.80
6. " with fancy shield.....	.90
7. " square shield, gold band top and gold foot.....	1.00
8. Scroll, with ribbon.....	.70
9. Solid Color, white letters, gold top and gold foot.....	1.00
10. Half Band, colored top, with bouquet.....	.90
11. " " " " design and gold foot	1.50
12. Bird and Butterfly, scalloped shield, gold foot.....	1.25
13. Fancy Panel, background pea green, gold foot.....	1.35
14. New Device, with shield.....	.90
15. Scroll Design, white letters on black ground, gold foot.....	1.00
16. Shield, with American eagle and gold foot.....	1.10
17. Gold Band, with flower wreath and gold foot.....	.90
18. Fancy, colored and flowered.....	1.00
19. Colored Top, with bouquet and gold foot.....	1.00
20. New Device, monogram	1.00
21. Card Mug, flower decoration, colored background, gold foot	1.25
22. Colored Background, flower decoration and gold foot.....	1.40
23. Broad, Colored Band, bunch of pansies and gold foot.....	1.20
24. Colored Background, fancy floral border and gold foot.....	1.50
French China Numbered Cups, per dozen.....	4.00
Cup and Saucer, handsomely decorated, each	1.75

EXTRA CHARGES.

	Each.
For Monograms, there will be an additional charge of.....	\$.10
For Fac-similes, " " " " "10
For a Gold Foot or a Gold Band on Mugs not so specified, there will be an additional charge of10
For Society or Trade Emblems, an additional charge of	50 cents to 1.00

Winterthur Library RBR TT979 W52 T.C.

MIRROR CASE, No. 56.

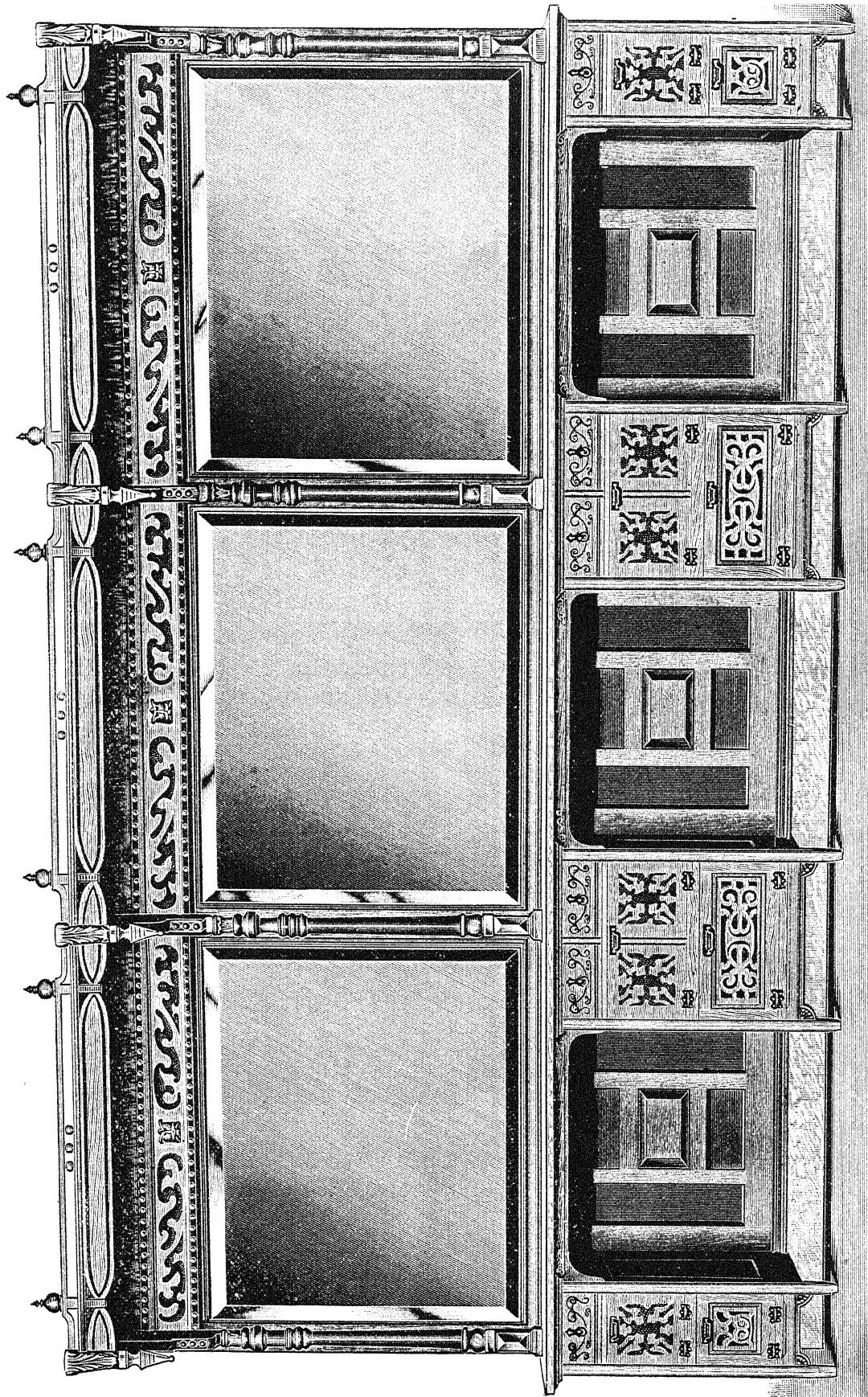


Winterthur Library RBR TT979 W52 T.C.

Made of OAK (antique finish) only. Italian marble top and Italian marble base running entire length of case, French plates 44 x 54 and 8 x 12, all beveled. The lower compartments of workstands are made with latticed front and perforated metal bottom, allowing a free circulation of air, which prevents damage from damp towels. Height, 9 ft. 6 in. Length of 3-Chair Case, as shown above, 15 ft.

PRICES : Arranged for 3 Chairs, \$345.00 ; arranged for 4 Chairs, \$460.00 ; arranged for 5 Chairs, \$575.00.

MIRROR CASE, No. 41.

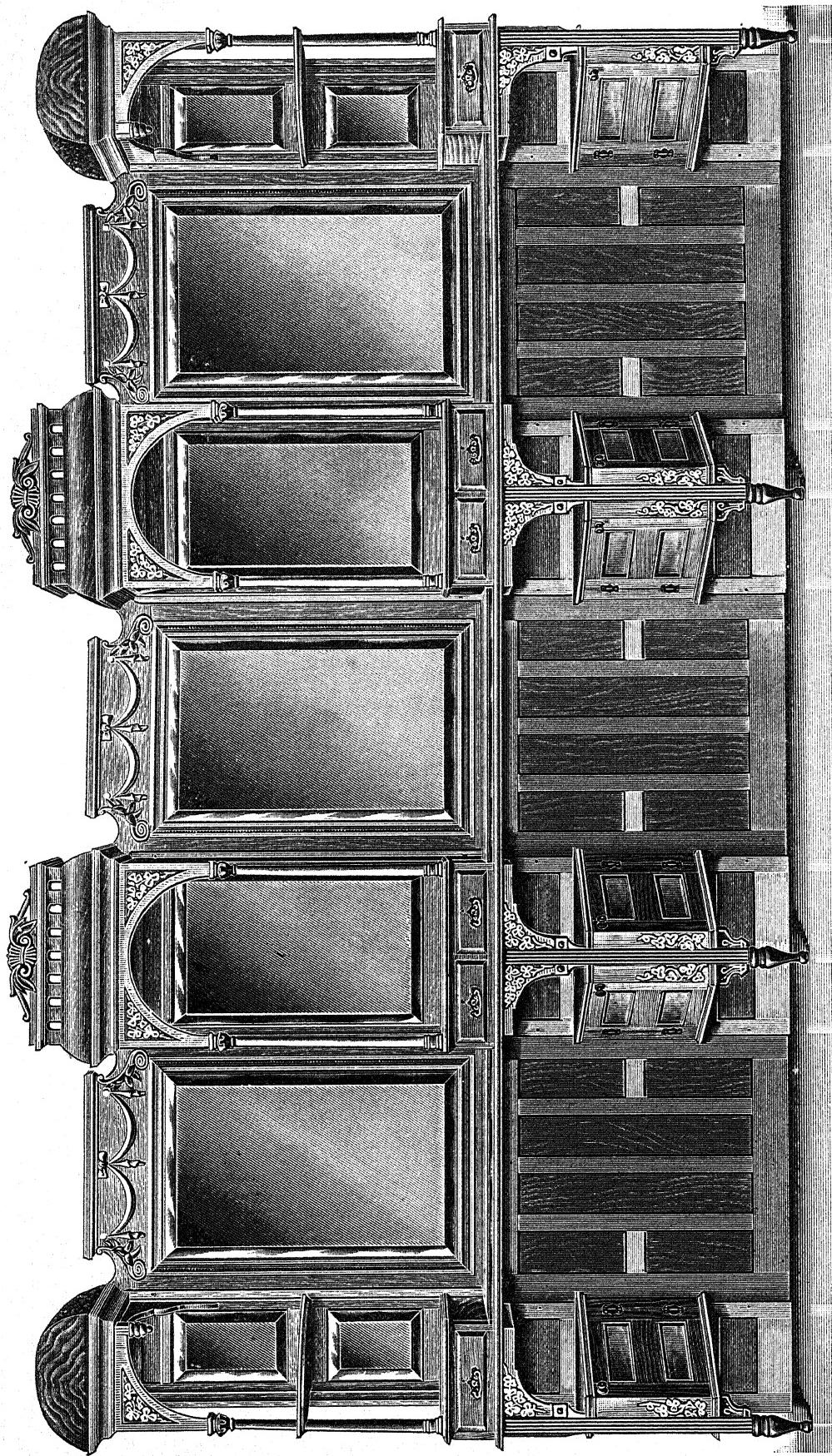


Winterthur Library RBR TT979 W52 T.C.

Made of Oak (antique finish) only. French plates 44 x 54, beveled, Italian marble top and Italian marble base. The lower compartment of each workstand is made with latticed front and perforated metal bottom, permitting a free circulation of air so that injury from damp towels is prevented. Height, 8 ft. 10 $\frac{1}{4}$ in. Length of 3-Chair Case, as shown above, 15 ft.

Prices : Arranged for 3 Chairs, \$300.00 ; arranged for 4 Chairs, \$400.00 ; arranged for 5 Chairs, \$500.00.

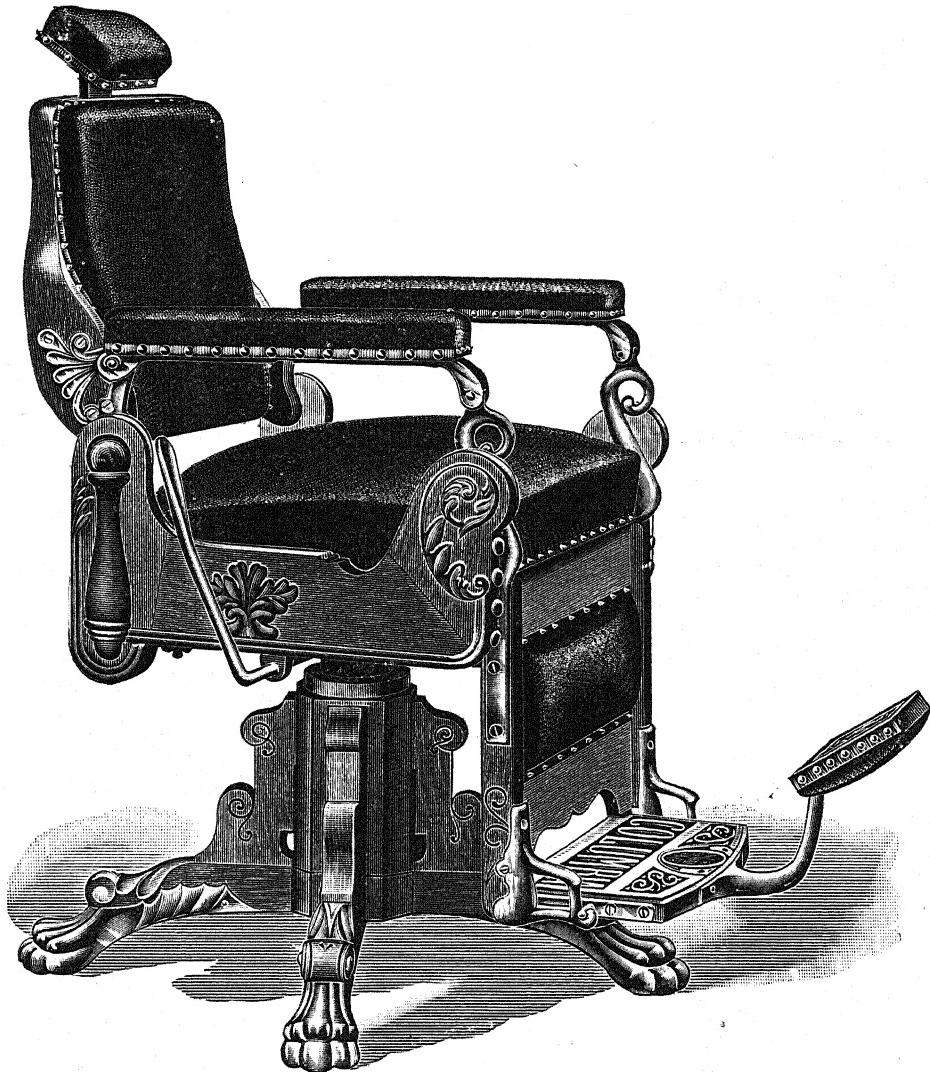
SANITARY MIRROR CASE, NO. 182.



Winterthur Library RBR TT979 W52 T.C.

Made of OAK (antique finish) only. Italian marble tops, for bottles, between workstands; wood tops, for tools, on workstands. Yale locks on all drawers and spring hinges on doors. Beveled French Plates, 26 x 40 and 22 x 34, with 10 x 16 and 10 x 14 on ends. Height, 8 ft. 6 in. Length of 3-Chair Case, as shown above, 15 ft. 6 in.

PRICES: Arranged for 2 Chairs, \$130.25; arranged for 3 Chairs, \$190.00; arranged for 4 Chairs, \$249.75.

KOCHS' COLUMBIA, No. 64.**REVOLVING AND RECLINING BARBERS' CHAIR.**

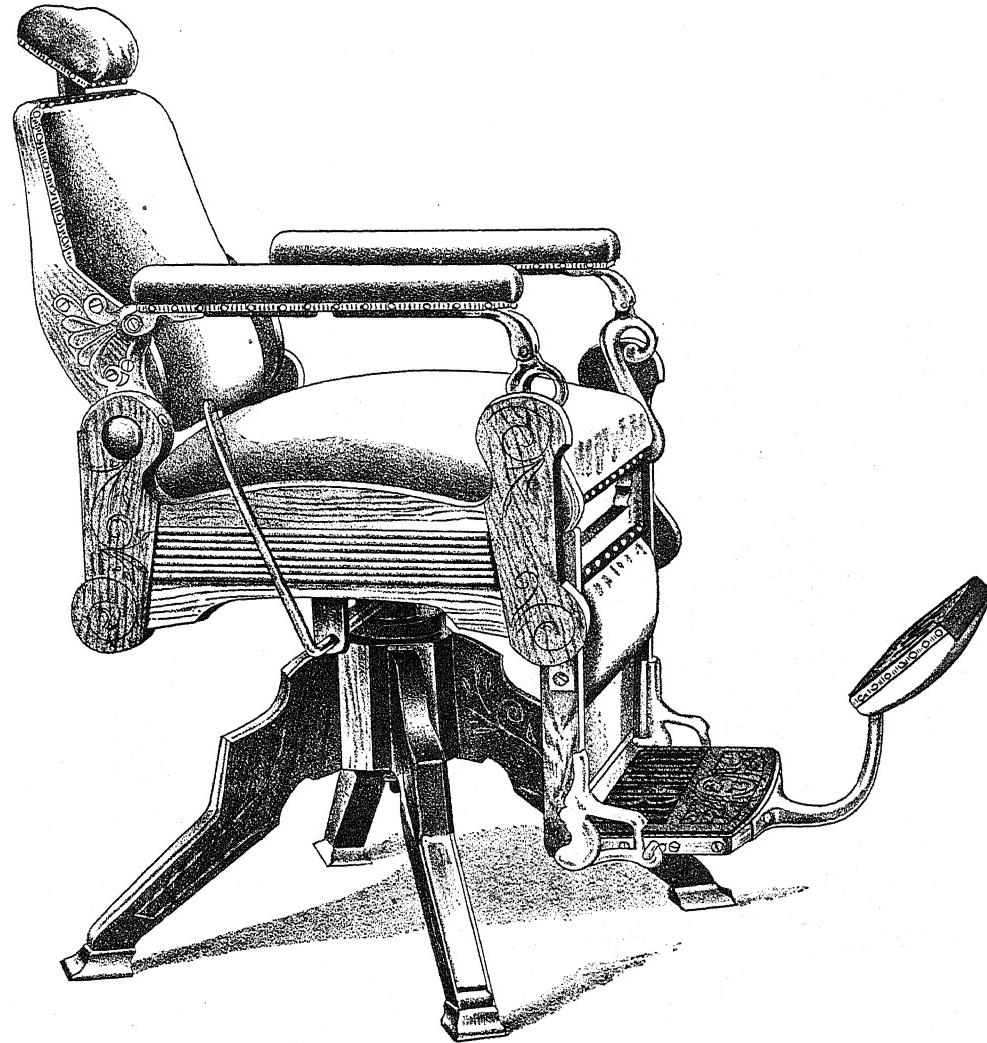
MADE OF OAK (antique finish) or of Walnut.

Price, covered with Mohair Plush, Crimson, Maroon, Green or Old Gold..... \$45.00

AND FREIGHT CHARGES.

Winterthur Library RBR TT979 W52 T.C.

KOCHS' COLUMBIA, No. 67.



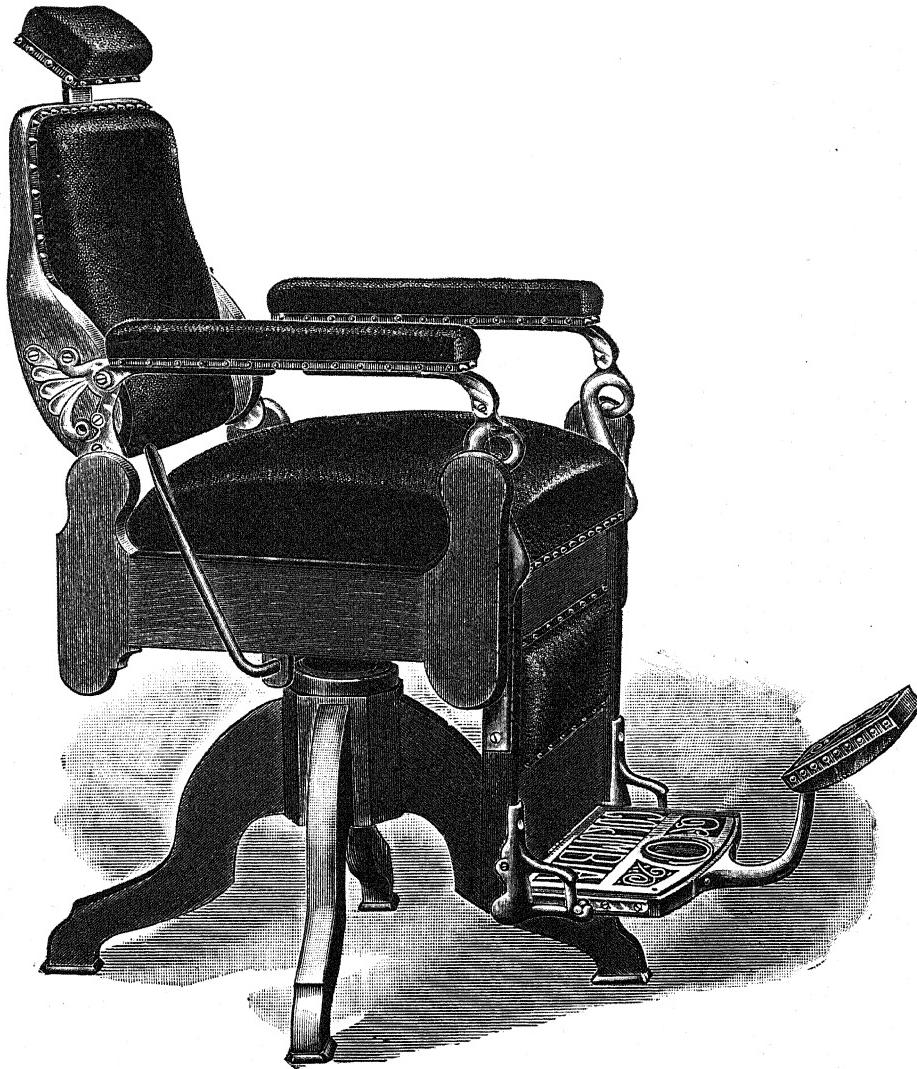
REVOLVING AND RECLINING BARBERS' CHAIR.

MADE OF OAK (antique finish) or of Walnut.

Price, covered with Mohair Plush, Crimson, Maroon, Green or Old Gold.....\$35.00

AND FREIGHT CHARGES.

Winterthur Library RBR TT979 W52 T.C.

KOCHS' COLUMBIA, No. 65.**REVOLVING AND RECLINING BARBERS' CHAIR.**

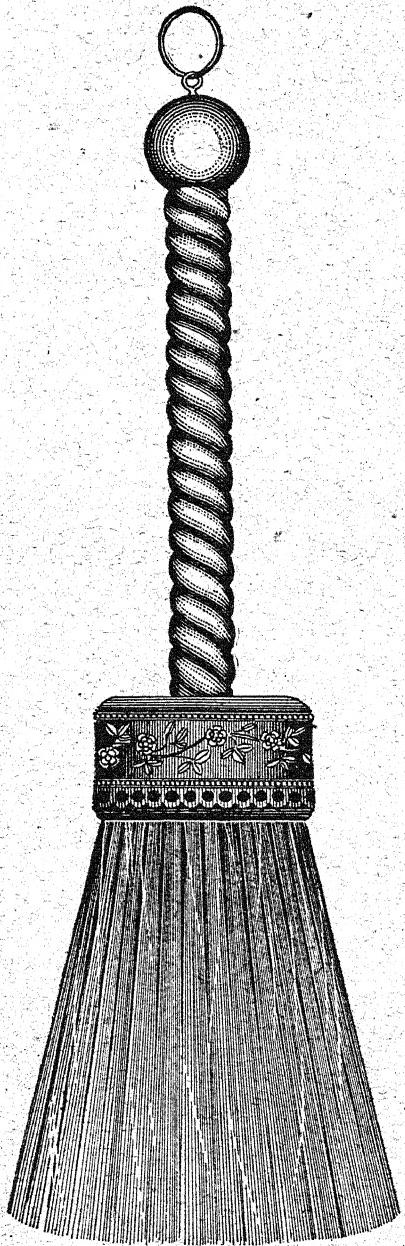
PATENTED DEC. 8, 1891.

MADE OF OAK (antique finish) or of Walnut, with Nickel Plated Trimmings.

Price, covered with Mohair Plush, Crimson, Maroon, Green or Old Gold..... \$30.00
AND FREIGHT CHARGES.

Winterthur Library RBR TT979 W52 T.C.

PAUL WESTPHAL, NEW YORK.



NICKEL-PLATED NECK DUSTER.

PRICE \$1.00 EACH.